

Prepared on: 30/09/2011

This Product Highlights Sheet (“PHS”) is an important document.

- It highlights the key terms and risks of this investment product and complements the Prospectus<sup>1</sup> of the Fund dated 30 September 2011 (the “Prospectus”). The information herein is accurate as at the date of this PHS. Investors should investigate if a more updated PHS is available.
- It is important to read the Prospectus before deciding whether to purchase units in the Fund. If you do not have a copy, please contract us to ask for one.
- You should not invest in the Fund if you do not understand it or are not comfortable with the accompanying risks.
- If you wish to purchase the units in the Fund (“Units”), you will need to make an application in the manner set out in the Prospectus.

## MANULIFE FUNDS - MANULIFE SINGAPORE BALANCED FUND (the “Fund”)

Product Type	Unit Trust	Launch Date	14 September 2009
Manager	Manulife Asset Management (Singapore) Pte. Ltd.	Trustee and Custodian	HSBC Institutional Trust Services (Singapore) Limited
Capital Guaranteed	No	Dealing Frequency	Every Business Day
Name of Guarantor	Not Applicable	Expense Ratio for the financial year ended 31 December 2010	1.98% (Class A Units) N.A. (Class B Units)

### PRODUCT SUITABILITY

#### WHO IS THE PRODUCT SUITABLE FOR?

- The Fund is only suitable for investors who:
  - seek to maximise total return in the medium to long term; and
  - are comfortable that the price and value of the Units as well as any derived or accrued income may fall or rise, with potential loss of the original amount invested.

**Investors should consult their financial advisers if in doubt on whether the Fund is suitable for them.**

#### Further Information

Refer to Schedule 4 on Pg [55] of the Prospectus for further information on product suitability.

### KEY PRODUCT FEATURES

#### WHAT ARE YOU INVESTING IN?

- You are investing in a sub-fund of Manulife Funds, which is a unit trust constituted in Singapore. The Fund aims to maximise your total return in the medium to long term by investing in a portfolio comprising equity portfolio, fixed income portfolio and short-term investments for cash management.
- Distribution of income and/or capital of the Fund will be at the Manager’s sole discretion.

Refer to Paragraph 1 “Basic Information” on Pg [5], Paragraph 20.3 “Distribution of Income and Capital” on Pg [24] and Sections A and B in Schedule 4 on Pg [55] of the Prospectus for further information on features of the product.

<sup>1</sup> The Prospectus is available for collection during normal business hours at the Manager’s business office at 1 Kim Seng Promenade, #11-07/08 Great World City, West Tower, Singapore 237994.

Investment Strategy	
<ul style="list-style-type: none"> <li>• The Fund will achieve its investment objective by investing its equity portfolio and fixed income portfolio primarily into the Manulife Singapore Equity Fund and the Manulife Singapore Bond Fund (the “<b>underlying funds</b>”) respectively.</li> <li>• The Fund is designed to be an effective way of meaningfully participating in Singapore equities, taking advantage of the potentially higher returns in this market, while offsetting some of the associated volatility by investing in the quality (investment grade) segment of the Singapore dollar bond market.</li> <li>• To achieve this, the Manager will               <ul style="list-style-type: none"> <li>○ add value through an active asset allocation process – the Manager will systematically vary the portfolio’s investments in equities, bonds or cash, rather than having a fixed asset allocation regardless of market conditions, so as to reflect the prevailing market and economic dynamics and in so doing, add value to a passive long-term strategic asset mix;</li> <li>○ adopt a value approach to investments - whilst capital markets in the long-run will be driven by fundamentals, liquidity and sharp swings in investor sentiment do distort markets in the short-term. The Manager believes in taking advantage of pricing anomalies created by global uncertainties, which results in increased market volatility and extremes in valuation. This, when done through a disciplined, value oriented investment style, can generate superior long-term returns</li> </ul> </li> <li>• The long-term strategic asset mix and maximum tactical tilts of the Fund are as follows:                Long-term strategic asset mix: 60% equities – 40% bonds                Maximum tactical tilts: +/- 15%</li> </ul>	<p>Refer to Sections A and B in Schedule 4 on Pg [55] of the Prospectus for further information on the investment strategy of the product.</p>
Parties Involved	
<p><b>WHO ARE YOU INVESTING WITH?</b></p> <ul style="list-style-type: none"> <li>• The Fund is a sub-fund of the Manulife Funds, which is constituted in Singapore.</li> <li>• The Manager of the Fund and the underlying funds, Manulife Singapore Equity Fund and the Manulife Singapore Bond Fund, is Manulife Asset Management (Singapore) Pte. Ltd..</li> <li>• The Trustee and Custodian of the Fund is HSBC Institutional Trust Services (Singapore) Limited.</li> <li>• The underlying funds into which the Fund feeds primarily into is the Manulife Singapore Equity Fund and the Manulife Singapore Bond Fund.</li> </ul>	<p>Refer to Paragraph 1 “Basis Information” on Pg [5], Paragraph 2 “The Manager” on Pg [7], Paragraph 3 “The Trustee” on Pg [7] of the Prospectus for further information on the roles of these entities.</p>
KEY RISKS	
<p><b>WHAT ARE THE KEY RISKS OF THIS INVESTMENT?</b></p> <p><b>The price and value of the Units and income (if any) accruing therefrom may rise or fall. These risk factors (which are not exhaustive) may cause you to lose some or all of your investment:</b></p>	<p>Refer to Paragraph 8 “Risks” at Pg [10] and Section F in Schedule 4 on Pg [57] of the Prospectus for further information.</p>
Market and Credit Risks	
<ul style="list-style-type: none"> <li>• <b>You are exposed to securities risk.</b> <ul style="list-style-type: none"> <li>○ Investment in securities is subject to general market, political and economic conditions and the value of securities fluctuate in response to the activities and performance results of the companies invested into. Securities in emerging markets may be more volatile and less liquid than securities of developed markets.</li> </ul> </li> </ul>	<p>Refer to Paragraph 8 “Risks” at Pg [10] and Section F in Schedule 4 on Pg</p>

<ul style="list-style-type: none"> <li>• <b>You are exposed to interest rate and credit risk</b> <ul style="list-style-type: none"> <li>○ The underlying fund(s) invest(s) in debt securities which are subject to interest rate fluctuations and credit risks where some issuers may either be unable to meet their financial obligations or suffer adverse changes in their financial conditions that could lower the credit quality of a security.</li> </ul> </li> <li>• <b>You are exposed to currency risk.</b> <ul style="list-style-type: none"> <li>○ The assets and income of the Fund may be denominated in a number of different currencies other than the Singapore Dollar and will thus be subject to fluctuations in currency exchange rates and in certain cases, exchange controls regulations.</li> </ul> </li> <li>• <b>You are subject to tax exposure.</b> <ul style="list-style-type: none"> <li>○ The value of your investments may be impacted by tax exposure which may be borne by the Fund on its investments, whether in Singapore or elsewhere.</li> </ul> </li> <li>• <b>You are exposed to counterparty risk.</b> <ul style="list-style-type: none"> <li>○ The insolvency of any counterparty can adversely affect the ability of such counterparty to meet its payment obligations to the Fund.</li> </ul> </li> </ul>	[57] of the Prospectus for further information								
<b>Liquidity Risks</b>									
<ul style="list-style-type: none"> <li>• <b>You can realise your units only on Dealing Days.</b> <ul style="list-style-type: none"> <li>○ All realisation requests may only be made on Dealing Days to the Manager.</li> </ul> </li> <li>• <b>Your realisation request may be deferred.</b> <ul style="list-style-type: none"> <li>○ There may be a 10% limit on the total number of units that can be realised on a Dealing Day. Therefore, any units not realised shall be realised on the next Dealing Day, subject to the same limitation.</li> </ul> </li> <li>• <b>You may not realise your units during any period where realisation is suspended.</b> <ul style="list-style-type: none"> <li>○ Your right to realise units may be temporarily suspended under certain circumstances.</li> </ul> </li> </ul>	Refer to Paragraph 10 on “Realisation of Units” at Pg [15] and Paragraph 13 on “Suspension of Dealing” at Pg [18] of the Prospectus for further information.								
<b>Product-Specific Risks</b>									
<ul style="list-style-type: none"> <li>• <b>You are exposed to financial derivative instruments (“FDIs”) risk.</b> <ul style="list-style-type: none"> <li>○ Participation in FDIs may involve risks which differ from, and in some cases, greater than, the risks associated with traditional securities investments.</li> <li>○ <b>The underlying funds may from time to time invest in FDIs (where permitted), for hedging and/or efficient portfolio management purposes. The net asset value (“NAV”) of the underlying funds may therefore have a certain level of volatility due to their investment policies or portfolio management techniques.</b></li> </ul> </li> </ul>	Refer to Paragraph 8 “Risks” at Pg [10] and Section F in Schedule 4 on Pg [57] of the Prospectus for further information.								
<b>FEES AND CHARGES</b>									
<p><b>WHAT ARE THE FEES AND CHARGES OF THIS INVESTMENT?</b></p> <p><u>Payable directly by you</u></p> <ul style="list-style-type: none"> <li>• You will need to pay the following fees and charges as a percentage of your gross investment sum:</li> </ul> <table border="1" data-bbox="236 1547 1166 1644"> <tr> <td style="background-color: #e0e0e0;"><b>Preliminary charge</b></td> <td>○ Currently 5% (maximum 5%)</td> </tr> <tr> <td style="background-color: #e0e0e0;"><b>Realisation charge</b></td> <td>○ Currently 0% (maximum 2%)</td> </tr> <tr> <td style="background-color: #e0e0e0;"><b>Switching fee*</b></td> <td>○ Currently 1% (maximum 1%)</td> </tr> </table> <p>* The Manager may waive or reduce the preliminary charge or realisation charge where you exchange or switch your Units as described in Paragraph 11 of the Prospectus.</p> <p><u>Payable by the Fund from invested proceeds</u></p> <ul style="list-style-type: none"> <li>• The Fund will pay the following fees and charges to the different parties:</li> </ul> <table border="1" data-bbox="236 1783 1166 1966"> <tr> <td style="background-color: #e0e0e0;"><b>Management Fee</b></td> <td>○ Class A Units: 1.3%*** p.a. of the NAV of Class A ○ Class B Units: Up to 1.3%*** p.a. of the NAV of Class B Maximum 2%*** p.a. of the NAV of the Fund *** MSBAF will receive full rebates of the management fee incurred by the Fund for its investments in its underlying funds.</td> </tr> </table>	<b>Preliminary charge</b>	○ Currently 5% (maximum 5%)	<b>Realisation charge</b>	○ Currently 0% (maximum 2%)	<b>Switching fee*</b>	○ Currently 1% (maximum 1%)	<b>Management Fee</b>	○ Class A Units: 1.3%*** p.a. of the NAV of Class A ○ Class B Units: Up to 1.3%*** p.a. of the NAV of Class B Maximum 2%*** p.a. of the NAV of the Fund *** MSBAF will receive full rebates of the management fee incurred by the Fund for its investments in its underlying funds.	Refer to Section E in Schedule 4 on Pg [56] of the Prospectus for further information on fees and charges.
<b>Preliminary charge</b>	○ Currently 5% (maximum 5%)								
<b>Realisation charge</b>	○ Currently 0% (maximum 2%)								
<b>Switching fee*</b>	○ Currently 1% (maximum 1%)								
<b>Management Fee</b>	○ Class A Units: 1.3%*** p.a. of the NAV of Class A ○ Class B Units: Up to 1.3%*** p.a. of the NAV of Class B Maximum 2%*** p.a. of the NAV of the Fund *** MSBAF will receive full rebates of the management fee incurred by the Fund for its investments in its underlying funds.								

	For fees and charges relating to the underlying funds, please refer to Schedules 1 and 2 of the Prospectus.	
<b>Trustee Fee</b>	<ul style="list-style-type: none"> <li>○ Current: Less than 0.05% p.a. (maximum 0.1% p.a. of the NAV of the Fund), subject to a minimum of S\$10,000*</li> <li>*(Subject to agreement between the Manager and the Trustee, the minimum trustee fee payable may be waived, suspended or varied in full or in part for such period of time as may be determined by the Manager and/or Trustee from time to time.)</li> </ul>	
<b>Other fees and charges**</b>	<ul style="list-style-type: none"> <li>○ Subject to agreement with the relevant parties, each of the fees or charges may exceed 0.1% p.a., depending on the proportion that each fee or charge bears to the NAV of the Fund.</li> <li>○ Registration Fee – 0.07%</li> <li>○ Valuation and Custodian Fee – 0.09%</li> <li>○ Miscellaneous – 0.01%</li> </ul>	

\*\* Other fees and charges are based on the latest audited accounts as at 31 December 2010 and include (but are not limited to) valuation fees, custodian fees, fund administration fees, transfer agent fees, legal, professional fees, taxes and other out-of-pocket expenses.

## VALUATIONS AND EXITING FROM THIS INVESTMENT

### HOW OFTEN ARE VALUATIONS AVAILABLE?

The indicative NAV per Unit of the Fund will be made available daily at <http://www.fundsUPERMART.com/main/fundinfo/dailyPrices.svdo> and on selected newspapers publications at a frequency determined by the publishers.

### HOW CAN YOU EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS IN DOING SO?

- Save in certain circumstances such as suspension of realisation and minimum realisation or holding requirements, you can exit the Fund at any time during any Dealing Day by submitting the relevant realisation request to the Manager or the relevant appointed agent or distributor. In the case of first-time investors in the Fund, you may cancel your subscription of Units within the cancellation period of 7 calendar days from the date of subscription of Units.
- You will normally receive the realisation proceeds within 7 Business Days in Singapore following the receipt and acceptance of the realisation request by the Manager.
- Your exit price is determined as follows:
  - If you submit the realisation request for Units before 4.00 pm Singapore time on a Dealing Day, you will be paid a price based on the NAV of the Fund at the close of that business day.
  - If you submit the realisation request for Units after 4.00 pm Singapore time, you will be paid a price based on the NAV at the close of the next business day.
- The sale proceeds that you will receive will be the exit price multiplied by the number of Units sold, less any charges. Currently, no realisation charge is imposed. An example is as follows:

1,000 Units	X	S\$1.100	=	S\$1,100
Your realisation request		Notional Realisation Price (= NAV per Unit)		Realisation proceeds

Refer to Paragraph 9.9 “Cancellation of Units by Investors” on Pg [14], Paragraph 10 “Realisation of Units” on Pg [15], Paragraph 12 “Obtaining Prices of Units” on Pg [17] and Paragraph 13 “Suspension of Dealing” on Pg [18] of the Prospectus for further information on valuation and exiting from the Fund.

**CONTACT INFORMATION****HOW DO YOU CONTACT US?**

You can contact the Manager at telephone number (65) 6501 5438 or contact the Manager's authorised agents or distributors for assistance on any questions concerning your investment in the Fund.

**APPENDIX: GLOSSARY OF TERMS**

**Business Day:** any day other than Saturday, Sunday or gazetted public holiday on which commercial banks in Singapore are generally open for business, or where the context expressly requires, any day other than Saturday or Sunday on which commercial banks in Singapore or elsewhere are generally open for business, or any other day as the Manager and the Trustee may agree in writing.

**Dealing Day:** in connection with the issuance, cancellation and realisation of Units of the Fund, means every Business Day in Singapore or such other Business Day or Business Days in such jurisdictions and at such intervals as the Manager may from time to time with prior consultation of the Trustee determine Provided That reasonable notice of any such determination shall be given by the Manager to all Holders at such time and in such manner as the Trustee may approve..